





VISITORS PROFILE 2023

STADE OLYMPIQUE FEBRUARY 9 TO 12, 2023



VISITORS PROFILE 2022



WHO ARE THEY ?



have a project in mind and are looking for ideas.



are in the planning stage of their project.



have a budget of 20 000 and more for their renovation project

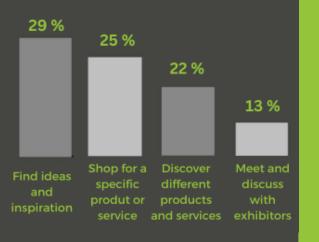


of visitors are between 40 and 60 years old



Plan on buying or building a house

WHAT ARE THEY LOOKING FOR ?



WHAT MOST INFLUENCES THEIR PURCHASE DECISION ?



WHAT PROJECTS ARE THEY PLANNING ?

41% Doors and Windows 38% Bathroom renovation 36% Kitchen renovation 33% Terraces/Patio 33% Flooring/Surfacing 33% Heating, ventilation, air conditioning 32% Cabinets and countertops **30%** Electrician 27% House/Cottage construction 27% Plumbing 26% Painting 25% Lighting 23% Furniture and decor 23% Roofing 22% Appliances **19%** Gutters 18% Other Renovations 17% Closet /garage organization 11% Patio furniture 16% Builder / Contractor 11% Pool and spa 15% Concrete / Paving **10%** Window covers **15%** Landscaping 10% Alarm system 15% Energy efficiency products and 8% Foundation repair basement services 7% House sale / purchase 14% Masonry/Brick/Fireplace 7% Irrigation 13% Fences 5% Electronic good 11% Mattress 4% Professional services (mortgage, financing, real estate agents)